

Message Text

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ACTION AID-59

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FM AMEMBASSY BANGKOK

TO SECSTATE WASHDC 2728

INFO AMEMBASSY SAIGON

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E.O. 11652: N/A

TAGS: ECON

SUBJ: RTG REQUEST FOR EXPANDED LIST OF ITEMS FOR SALE TO
VIETNAM UNDER PD 31

1. FOREIGN MINISTRY HAS SENT EMBASSY A NOTE REQUESTING
USG EXPANSION OF THE LIST OF COMMODITIES BEING PROCURED
UNDER AID POLICY DETERMINATION 31 (PD 31) IN VIETNAM.
APPRECIATION IS EXPRESSED FOR PAST USG ACTION MAKING
THAILAND AN ELIGIBLE PD 31 SOURCE COUNTRY BUT COMMENT IS
ADDED THAT MANY COMMODITIES THAILAND HAS AVAILABLE FOR
EXPORT ARE NOT ON THE ELIGIBLE LIST AND THAT THAILAND PRO-
DUCE FEW OF THOSE THAT ARE. COPY OF THE RTG NOTE IS
BEING AIR POUCHED.

2. I STRONGLY URGE THAT EVERY CONSIDERATION BE GIVEN TO
RESPONDING QUICKLY AND FAVORABLY TO THIS REQUEST. WILL
APPRECIATE ANY ADVANCE PREPARATION THAT MIGHT BE POSSIBLE
IN DEPARTMENT TO EXPEDITE DISCUSSION DURING MY FORTH-
COMING VISIT TO WASHINGTON, D.C. OF SPECIFIC ACTIONS USG
MIGHT TAKE TO BE RESPONSIVE TO THAI REQUEST.

3. EXPORT DEVELOPMENT IS A PRIORITY RTG OBJECTIVE WHICH
IS RECEIVING INCREASING ATTENTION DUE TO THE OIL CRISIS
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AND DOMESTIC INFLATION. DEFICIT IN THAILAND'S BALANCE OF

TRADE WITH THE USA HAS PROGRESSIVELY WIDENED IN RECENT YEARS, REACHING 122 MILLION DOLLARS IN 1973. THIS FIGURE HAS THE POTENTIAL OF BEING JUXTAPOSED TO OUR DISADVANTAGE WITH A PROJECTED 1974 THAI OVERALL BALANCE OF PAYMENTS DEFICIT OF APPROXIMATELY 100 MILLION DOLLARS. ALTHOUGH JAPANESE HAVE BEEN CRITICIZED FOR THE IMBALANCE IN THEIR TRADE WITH THAILAND, U.S. HAS SO FAR LARGELY ESCAPED ALTHOUGH VULNERABLE.

4. AT A TIME OF INCREASED RTG CONCERN OVER DOWNWARD TREND OF ECONOMIC AND MILITARY ASSISTANCE TO THAILAND AT SAME TIME THAT WE CONTINUE TO NEED RTG COOPERATION, BELIEVE IT HIGHLY IMPORTANT THAT WE TANGIBLY DEMONSTRATE OUR CONCERN FOR PROGRESS OF THAI ECONOMY. HAPPILY, IN THIS INSTANCE THE MENAS ARE AVAILABLE AT NO GREAT COST TO U.S.

5. REQUESTED LIST OF ADDITIONAL PD 31 COMMODITIES WHICH FOLLOWS ARE APPARENTLY MADE UP BY RTG WITHOUT BENEFIT OF 1974 VIETNAM POSITIVE LIST AS IT INCLUDES SOME ITEMS IN GROUP B BELOW NOT ON THE POSTIVE LIST, AND SOME ITEMS IN GROUP C NOW UNDER CODE 941 PROCUREMENT.

A. ITEMS NOW CODE 000-USA SOURCE ONLY:

PHARMACEUTICAL PRODUCTS	CORRUGATED IRON SHEET
POPLIN	STEEL PIPE
COTTON SILK THREAT	HOES
POLYESTER COTTON	

B. ITEMS NOT FOND ON POSITIVE LIST:

CONDENSED MILK	ASBESTOS CEMENT TILES
EVAPORATED MILK	ASBESTOS CEMENT PRESSURE PIPE
CANNED FISH AND FRUIT	COTTON CLOTH
CEMENT	ELASTIC BRAID/WEBBING
SHEET GLASS	GARMENTS
HARD BOARD	GUNNY BAGS
ACOUSTIC BOARD	RUBBERIZED COCONUT FIBER
PARTICLE BOARD	BUTTONS
CELLOCRETE (WOOD WOOL CEMENT BOARD)	

C. ITEMS NOW UNDER CODE 941 (THAILAND ELIGIBLE SOURCE):

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TIRES AND TUBES

6. SINCE DECISION AS TO WHICH OF THOSE COMMODITIES BEING PROCURED WITH AID FINANCING ARE ELIGIBLE FOR SUPPLY BY PD 31 COUNTRIES IS AN AID ADMINISTRATIVE RESPONSIBILITY, A QUICK REPLY TO RTG REQUEST WOULD APPEAR POSSIBLE. I SUGGEST THIS BE DONE IN A TWO STEP PROCESS. FIRST WOULD BE ACTION ON GROUP A AND SECOND CONSIDERATION OF

EXPANSION OF AID FINANCED PROCUREMENT OF TIMES IN GROUP B.

7. WHILE THE RTG INCLUDED CEMENT IN ITS REQUEST, THAI CEMENT COMPANIES ARE PRESENTLY EXPORTING CEMENT TO VIETNAM. SIAM CEMENT, THE LEADING PRODUCER, SEES NO ADVANTAGE TO INCLUSION OF THEIR COMMODITY ON THE PD 31 LIST AT THIS TIME. IN VIEW OF THIS, EMBASSY SUGGESTS THAT CEMENT BE EXCLUDED FROM PD 31 LIST. HOWEVER, FOOD AND ALSO CONSTRUCTION PRODUCTS IN GROUP B APPEAR TO REPRESENT COMMODITIES WHICH ARE NECESSARY TO REHABILITATION AND RECONSTRUCTION IN VIETNAM, AND FOR WHICH THAILAND MIGHT BE A LOGICAL SOURCE OF SUPPLY ON A COMPETITIVE BASIS. EMBASSY SUGGESTS CONSIDERATION ALSO BE GIVEN TO ADDITION OF LARGE DIAMETER PRE-STRESSED CONCRETE PIPE FOR WATER DISTRIBUTION, REFRACTORY BRICK, AND WHEELED TRACTORS (CODE 000).
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